

A Czech company producing a unique innovative tool for barbers is looking for distributors.

Summary

Profile type

Business Offer

Company's country

Czechia

POD reference

BOCZ20240820010

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• **World**

Term of validity

20 Aug 2024

20 Aug 2025

20 Aug 2024

General Information

Short summary

A Czech manufacturer of a unique product for barbers is looking for a company representative on the foreign market in the role of distributor, agent or sales representative. The product is the only one of its kind and is patented for the EU. The goal is to represent the company's product on the target market. Offered cooperation in the form of sales share.

Full description

The Czech manufacturer has developed a patented leather product available in many colors.

The product is a wristband designed to speed up the work of a hairdresser/barber, for example when cutting a customer's head sides.

The bracelet has 3 attachment pockets: 1.5, 3 and 4.5 mm, which are used the most.

The hairdresser/barber does not have to rush from the client to the table to change the clipper attachment, because he has everything he needs on a bracelet attached to his hand.

The bracelet allows the hairdresser to change the extensions with the other hand.

The manufacturer is looking for a representative on the foreign market in the role of agent or distributor.

Advantages and innovations

1. Work efficiency.

The use of the product saves the hairdresser the time needed to move from the customer (client) to the table (stand with accessories) to change the attachment on the machine. He has all the necessary parts at hand and can easily change the attachment as needed.

2. Saving time

The product looks effective and gives the customer a sense of professionalism.

3. More customers.

Thanks to the product, the barber/hairdresser will be able to serve more customers at the same time, which will allow him to serve more customers in a shorter time.

4. Customized logo.

The product increases the company's professionalism and makes a positive impression on the customer.

Technical specification or expertise sought

Stage of development

Available for demonstration

IPR Status

Sustainable Development goals

• **Goal 17: Partnerships to achieve the Goal**

Partner Sought

Expected role of the partner

The main role of the partner is to represent the company and ensure the sale of its products, specifically the distribution of the Barber bracelet for potential clients such as barber salons, wellness and beauty salons, etc.

The advantage is business experience, reliability, motivation, existing portfolio of customers.

The sales representative will be rewarded according to performance in the form of sales shares.

Type of partnership

Type and size of the partner

Commercial agreement

- **Big company**
- **SME 11-49**
- **SME <=10**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **07004002 - Health and beauty aids**

Targeted countries

- **World**

Sector groups involved

Media

Images



[IMG-20211214-WA0008.jpg](#)



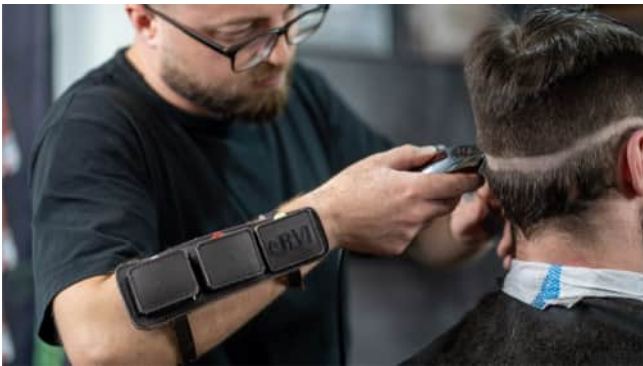
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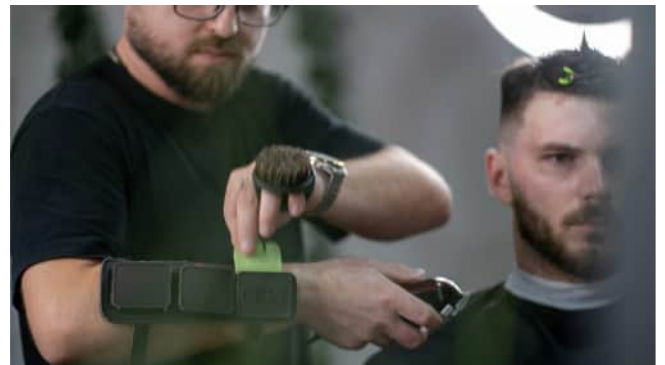
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