



**COMPANY PROFILE - APPLICATION FORM
MISSION FOR GROWTH
COLOMBIA AND MEXICO
(15-19 APRIL 2013)**

Please send back to Jessica Stampa (jessica.stampa@ec.europa.eu)

1. GENERAL INFORMATION ON COMPANY/ORGANISATION

Name of Company	City
Country	Telephone (Area Code)
Address	Mobile
Fax	E-mail
Web site	Contact person

2. INFORMATION ON THE PARTICIPANT

Name	Position	Working language(s)		
		French :	English :	Spanish :

3. DETAILED INFORMATION ON THE COMPANY

3.1. ACTIVITY:

Manufacturer		Wholesaler	
Exporter		Distributor	
Representative		Investor	
Importer		Retailer	
Services		Other*	

3.2. MAIN SECTORS OF COMMERCIAL ACTIVITIES

Sector _____ Sector _____
Sector _____ Sector _____

3.3. TOTAL TURNOVER € (Last 3 years)

- Year 1 (200__) € _____ Year 2 (200__) € _____
- Year 3 (200__) € _____

3.4. SALES DISTRIBUTION (Last Year)

- Year: _____ Domestic Sales _____% - Foreign Sales _____%

3.5. NUMBER OF EMPLOYEES

4. COMPANY IMPORTER AND EXPORTER PROFILE

4.1 TOTAL IMPORTS

- Year 1 (200__) € _____ Year 2 (200__) € _____
- Year 3 (200__) € _____

4.2. TOTAL EXPORT

- Year 1 (200__) € _____ Year 2 (200__) € _____
- Year 3 (200__) € _____

4.3. PRODUCTS IMPORTED BY YOUR COMPANY?

Year: _____

Product

4.4. PRODUCTS EXPORTED BY YOUR COMPANY?

Year: _____

Product

4.5. COUNTRY OF ORIGIN (Last year)

Country :	Percentage (%) :

5. PURPOSE/OBJECTIVE OF THE VISIT:

5.1. SECTOR TO TARGET IN COLOMBIA/MEXICO:

5.2. PRODUCTS OF INTEREST TO IMPORT FROM COLOMBIA/MEXICO

Product	Description	Prices scale

5.3. PRODUCTS OF INTEREST TO EXPORT TO COLOMBIA/MEXICO

Product	Description	Prices scale

5.4. SERVICES OF INTEREST IN COLOMBIA/MEXICO

SERVICE	Description

More (Specify)

5.5. APPROXIMATE VOLUMES THAT YOUR COMPANY IS WILLING TO IMPORT OR EXPORT FROM COLOMBIA/MEXICO (Number and unit of measure):

Product	Units	EURO€

6. YOUR COMPANY IS LOOKING FOR:

Different types of commercial cooperation (production/distribution)	
- A Local brand	
- A Company manufacturing your own brands and designs	
- Assembling	
- Supplier	
- Importer/distributor/wholesaler/agent	
-Industrial, Technical, commercial and financial cooperation	
- Other Investment, please specify:	
-Other Kind of cooperation, please specify:	
- Other (please specify)	

6.1. AT THE MOMENT DOES YOUR COMPANY HAVE COMMERCIAL RELATIONS WITH A LOCAL (COLOMBIAN/MEXICAN) COMPANY?

YES What nature of relations? _____

If YES did you encounter any problem? (ex: Certifications - Payment or customs modalities):

NO _____

If NO do you want to meet a specific local company?

Are you interested to meet a partner for a specific branch or activities? (Please specify):

6.2. HAS YOUR COMPANY EVER BEEN INVITED TO PARTICIPATE IN A MISSION WITH A NATIONAL AGENCY? (Please specify)

Yes Event and date _____

No

6.3. YOUR COMPANY IS LOOKING FOR POLITICAL/INSTITUTIONAL CONTACTS, NOTABLY:

- Government, Ministries (please specify):
- Public Agencies (please specify):
- Other public entities (please specify):

6.4. HAS YOUR COMPANY EVER PARTICIPATED IN SIMILAR EVENT BEFORE?

Yes		Year?
No		

7. COMMENTS / SUGGESTIONS :