

Business Request

Dutch company seeks manufacturers of shop interiors and – components and offers itself as a distributor or agent for the Dutch market.

Summary

This Dutch company is specialized in design and wholesale of shop interiors on the Dutch retail market. The company would like to enrich its products portfolio and is looking for manufacturers of shop interiors and components who are interested to sell their products on the Dutch market. Cooperation based on a commercial agreement or a distribution services agreement.

Creation Date 27 September 2017

Last Update 06 October 2017

Expiration Date 06 October 2018

Reference BRNL20170821001

Details

Description

This Dutch SME, started in 1999, is an all-round designer and supplier in retail interiors and a flexible wholesaler in European standard modular shelving systems and other shop interior materials. The company focus is based on shop interior advice and design. They produce and develop shop in shop concepts and advise and guide in case of turnkey store fixtures. The company has a wide reach in the Dutch retail market. They have a lot of experience in bicycle, food, book, ICT, recreation and leisure retail.

The company also has 4 specialized web shops for shop interior components.

The company plans to widen their product range and customer base. Therefore they are looking for manufacturers of shop interiors and components who are interested to sell their products on the Dutch retail market and who would like to start long term cooperation based on distribution service agreement or a commercial agency agreement.

Advantages and Innovations

The company has more than 17 years experience in design and creation of shop interiors and has a good entrance to the Dutch retail market.

Technical Specification or Expertise Sought

Manufacturers of shop interiors and - components.

Keywords

Technology

11008 Creative services

Market

07002005 Other retailing

NACE

C.32.9.9 Other manufacturing n.e.c.

G.46.7.6 Wholesale of other intermediate products

Open for EOI : Yes

Dissemination

Send to Sector Group

Materials

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1999

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Dutch

German

Client Country

Netherlands

Partner Sought

Type and Role of Partner Sought

Manufacturer of shop interiors to supply via the Dutch company

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Attachments
