

Business Request

Slovenian food oils production company is looking for suppliers of dark green pumpkin seeds and other types of seeds and nuts.

Summary

Slovenian food oils production and distribution company is looking for an exclusive sales company or exclusive supplier of high quality dark green pumpkin seeds and other types of seeds and nuts. The company requests commercial or distribution agreement.

Creation Date	30 January 2015
Last Update	11 February 2015
Expiration Date	11 February 2016
Reference	BRSI20150130001

Details

Description

Young Slovenian company is a producer of 100% pure food oils (pumpkin seed oil, walnut oil, hazelnut oil, hemp oil, linseed oil, grape seed oil, almond oil, poppy seed oil, apricot oil, soy-bean oil, sesame seed oil, peanut oil and black cumin oil) for cuisine and individual use. The company product range includes also bio oils made from bio seeds. The oils are produced from roasted and pressed seeds following traditional Slovenian recipes.

The company is searching for long term business partner from Europe able to supply them dark green pumpkin seeds of best quality by acceptable prices including CIF (costs, insurance, freight and transport). The company is interested also in upper mentioned other types of seeds and nuts.

The company needs weekly between 5 to 20 tons of dark green pumpkin seeds. Only DARK green seeds are acceptable.

The company offers either commercial or distribution agreement.

Advantages and Innovations

- production of first-class oils
- oils have rich and powerful taste
- oils are rich in vitamins and minerals, antioxidants and essential fatty acids

Technical Specification or Expertise Sought

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Stage of Development

Already on the market

Keywords

Market

007003002 Health food

NACE

G.47.2.9 Other retail sale of food in specialised stores

I.56.2.9 Other food service activities

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2015

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Certifications for fitosterols, heavy metals, polycyclic aromatic.

Languages Spoken

English
Slovenian

Client Country

Slovenia

Partner Sought

Type and Role of Partner Sought

Potential partners are sought among SMEs and big companies having experience in seeds distribution branch and being able to provide long term supply of 5-20 tons of pumpkin seeds per week.

The supplier must have the seeds in stock every time when the company wants to make an order. Usually the orders are carried out weekly.

The potential partner should understand the seeds market and customer needs.

The company offers commercial or distribution agreements that could last either 1-month, 6-months or 1-year. Orders for seeds would be carried out weekly.

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250, >500

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement