

## Business Offer

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# Bulgarian company specialized in production and trade with wood chips, pellets and firewood is looking for distributors

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## Summary

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*Bulgarian company is specialized in production and trade with wood chips, pellets and firewood. In order to increase its market position, this SME is looking for distributors interested to purchase their production and willing to sell it on the foreign market. The company has own transportation and is able to fulfil individual orders.*

<b>Creation Date</b>	28 November 2016
<b>Last Update</b>	17 January 2017
<b>Expiration Date</b>	17 January 2018
<b>Reference</b>	BOBG20161128001
<b>Profile link</b>	<a href="http://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3f477718-3f62-4a39-98c8-9a275daa1c5f">http://een.ec.europa.eu/tools/services/PRO/Profile/Detail/3f477718-3f62-4a39-98c8-9a275daa1c5f</a>

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## Details

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### Description

Company based in Northwestern Bulgaria is specialized in production and trade with wood chips for the industry, pellets and firewood. This SME has own production base and transportation with capacity 1500-2000 t/ monthly (50 t./ per day min.). Due to positive market results during the recent years the company expects to increase its production possibilities to 3500-4000 t / monthly soon. The SME is able to accept and fulfil individual client's orders upon preliminary agreement. The Bulgarian company would like to expand its positions and is looking for interested by the aforesaid production foreign partners (distributors established in the European Union are preferred partners though non-EU partners are considered as well).

### Advantages and Innovations

Main advantages of the Bulgarian company:

- reliable partner
- possess all necessary production facilities and qualified staff
- has own transportation
- able to fulfil individual client's orders

### Stage of Development

Already on the market

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## Keywords

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### Technology

07002005      Wood Products

### Market

09004008      Other manufacturing (not elsewhere classified)

### NACE

A.02.1      Silviculture and other forestry activities

A.02.2.0      Logging

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**Open for EOI :**    **Yes**

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## Dissemination

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### Send to Sector Group

Intelligent Energy

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## Client

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### Type and Size of Organisation Behind the Profile

Industry SME <= 10

### Year Established

2011

### Turnover

<1M

### Already Engaged in Trans-National Cooperation

Yes

### Languages Spoken

English

Bulgarian

### Client Country

Bulgaria

## Partner Sought

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### Type and Role of Partner Sought

Type of partner: Company

Field of activity of the partner: manufacturing, services, trade (buying/selling)

Transnational cooperation experience: No preference

Role of the potential partner: to purchase their production (wood chips, pellets and firewood) and to sell it on the foreign market.

Distributors established in the European Union are preferred, though non-EU partners are considered as well.

### Type and Size of Partner Sought

SME 11-50, SME <10, SME 51-250

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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chips2.jpg



chips1.jpg





chips.jpeg



dyrva.jpg



