

Business Request

Romanian company specialized in beverages distribution is looking for drinks suppliers.

Summary

Romanian distributor of alcoholic and non-alcoholic drinks wants to find producers or suppliers of drinks from: Italy, Germany, UK, France, Spain.

Creation Date	18 January 2016
Last Update	22 January 2016
Expiration Date	22 January 2017
Reference	BRRO20160118001

Details

Description

The Romanian company has an experience of over 13 years in beverage distribution on the local market. Now it is looking to expand its product range by becoming distributor for other beverage producers or suppliers. The company portfolio includes alcoholic drinks: wine, champagne, cognac, liqueur, vodka and non-alcoholic drinks: natural juice, soda, energy drinks and water. The company is looking for producers or distributors from Spain, France, UK, Italy and Germany of these type of drinks who want to access the Romanian market, by establishing a distribution partnership with the Romanian company. The company distributes the drinks in its own stores or is an intermediary for big drink stores or shopping centers.

Advantages and Innovations

The Romanian company was established in 2002 and it is experienced only in beverage distribution on the local market. It is one of the best in its activity as its business increased over the years by constantly developing its range of products to fit the market request. The company had successful collaborations with foreign partners from Italy, Moldova, Hungary and Turkey.

Technical Specification or Expertise Sought

The Romanian company is looking for producers or suppliers of alcoholic and non-alcoholic drinks: wines, champagne, cognac, liqueur, vodka, soda, natural juice, energy drinks. The company wants to add the new products to the range of products it distributes on the Romanian market.

Stage of Development

Already on the market

Keywords

Market

09003004 Distributors, imports and wholesalers

NACE

G.46.3.4 Wholesale of beverages

Open for EOI : **Yes**

Dissemination

Restrict Dissemination to Specific Countries

France, Germany, Italy, Spain, UnitedKingdom,

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2002

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Romania

Partner Sought

Type and Role of Partner Sought

The partner must be a producer or supplier of beverages who want to enter on the Romanian market.

Type and Size of Partner Sought

SME 11-50, SME <10, 251-500, SME 51-250

Type of Partnership Considered

Distribution services agreement