

Business Request

A UK timber supply company wants to source specific wood types from Europe

Summary

A UK timber supply company is seeking supplies of american white oak, white ash, pine laminate and small mouldings (pine and oak). The company already supply redwood but would be interested in an additional source of high quality redwood. An outsourcing agreement(s) is the aim of this business request

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Reference	BRUK20141119001

Details

Description

This UK timber supply company was formed in 2011 and provides wood to timber merchants, joinery companies and furniture manufacturers in the UK and Ireland.

The company specialises in the supply of 'niche' products rather than commonly available wood products. They also provide a consultancy service to solve timber related problems in the construction sector.

The timber they require includes:

American White Oak in lengths between 3.9m and 5m.

White Ash (finger jointed) - for the manufacture of sports equipment.

Pine Laminate - with one face clear.

Small mouldings of pine or oak - e.g slips, dowels, dado rails, angle beads.

High quality Redwood.

The attached pictures may be helpful.

An outsourcing agreement(s) would be best for this company as they need flexibility to procure product from the best source both now and in the future.

Technical Specification or Expertise Sought

American White Oak must be certified to PEFC (Programme for the Endorsement of Forest Certification) and FSC (Forest Stewardship Council).

Any Redwood offered must have a moisture content of 16% (+/-2%).

Stage of Development

Already on the market

Comment Regarding IPR status

IPR matters will be discussed at an initial meeting and incorporated into any agreement if appropriate.

Keywords

Technology

002007002 Building materials

Market

008001015 Other speciality materials

009007004 Distribution of building products and systems

NACE

G.46.7.3 Wholesale of wood, construction materials and sanitary equipment

Dissemination

Send to Sector Group

Materials

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2011

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Certification Standards

other

Languages Spoken

English

Client Country

United Kingdom

Partner Sought

Type and Role of Partner Sought

A potential industrial partner should be well established and familiar with all aspects of wood supply - especially specialist timber products.

They should accommodate an initial meeting at their premises to discuss a potential outsourcing agreement and to enable assessment of their products and view endorsements from existing clients.

Type and Size of Partner Sought

SME 11-50, SME <10,>500 MNE, 251-500, SME 51-250,>500

Type of Partnership Considered

Services agreement