

## Business Offer

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# Agents sought for modular, rapid-erect, re-usable and transportable building for disaster zones, military operations and other functional purposes

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### Summary

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*A UK based SME has developed a modular building technology that can be quickly erected from a flat packed lightweight, pallet-sized kit with no tools. The buildings are durable and functional for rapid deployment in disaster zones, military operations and other uses where re-usability, flexibility and transportability are paramount. The company is looking for agents to help establish the product in new markets.*

<b>Creation Date</b>	31 July 2018
<b>Last Update</b>	05 September 2018
<b>Expiration Date</b>	06 September 2019
<b>Reference</b>	BOUK20180731001
<b>Public Link</b>	<a href="https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4c9f56fb-1d82-4d7f-b8d4-4298ba1161da">https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/4c9f56fb-1d82-4d7f-b8d4-4298ba1161da</a>

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### Details

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#### Description

This UK based SME is a specialist in designing and building modular buildings for commercial, military and relief agencies worldwide. The typical applications of these products include temporary buildings for quick erection and use in disaster relief situations by aid agencies and the military alike.

The units are suitable for deployment across the globe and withstand temperatures of -31DegC up to +50DegC. The product is modular by design allowing much larger structures to be constructed.

The product can also be specified to resist ballistic attack by attaching lightweight modular panels to the structure.

Other products in the fabricated by the company include temporary and permanent structures that are used in applications such as gate-houses, utility equipment, reception buildings, kiosks and a range of other purposes.

The company has typically relied on enquiries through word of mouth and their website but this is proving hit and miss. The company is looking to expand into new markets around the world and would like to talk with companies or individuals that can act as agents who can facilitate introductions to potential customers.

## Advantages and Innovations

The main advantage of these products are the ability to be quickly constructed and deconstructed repeatedly and with no tools and little expertise. The deconstructed product is a pallet sized, lightweight box that fits onto standard road-going transport as well as commercial and military aircraft.

The product can be erected within 30 minutes using only four personnel and no tools. The buildings are pre-wired for power, heating, cooling and external connection to the grid or renewables.

## Stage of Development

Already on the market

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## Keywords

### Technology

002006001 Building Materials, Components and Methods  
02008003 Logistics

### Market

09007001 Construction companies  
09007002 Manufacture of construction materials, components and systems  
09007003 Distribution of building products and systems

### NACE

F.41.1.0 Development of building projects  
F.41.2.0 Construction of residential and non-residential buildings  
F.43.9.9 Other specialised construction activities n.e.c.

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**Open for EOI :** **Yes**

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## Dissemination

### Send to Sector Group

Sustainable Construction

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## Client

### Type and Size of Organisation Behind the Profile

Ref: BOUK20180731001

Industry SME  $\leq$  10

**Year Established**

2006

**Turnover**

<1M

**Already Engaged in Trans-National Cooperation**

No.

**Languages Spoken**

English

**Client Country**

United Kingdom

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**Partner Sought**

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**Type and Role of Partner Sought**

Type of partner - business or individual connected with disaster relief logistics, construction or other related industry

Specific activity - represent the business and facilitate introductions to representatives

Task - demonstrate knowledge of industry

**Type and Size of Partner Sought**

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250

**Type of Partnership Considered**

Commercial agency agreement

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**Attachments**

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