

# Partnering Opportunity

Profile Status: Published

## Business Offer

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### Israeli company specializing in desalination, water, and wastewater treatment seeking commercial or distribution agreement

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#### Summary

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*Israeli company with over 30 years experience specializing in tailor-made solutions for desalination, water and wastewater treatment, offers a wide array of advanced, cost-effective technologies for desalination of seawater and brackish water, treatment of industrial water, and wastewater streams. The company is looking for partners requiring execution of complex projects worldwide and cooperation types such as commercial agency, distribution services and franchise agency.*

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<b>Public Link</b>	<a href="https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5fe61216-3151-4fb9-808a-11c9d2f21447">https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/5fe61216-3151-4fb9-808a-11c9d2f21447</a>

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#### Details

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##### Description

The company, based in Israel, is capable of providing cost-effective and efficient seawater and brackish water desalination solutions, as well as industrial and municipal water and wastewater treatment solutions, putting an emphasis on specific requirements and local regulation constraints. This is achieved by in-house development of advanced design approaches for the variety of the applications.

The company provides innovative, tailor-made and cost-effective water treatment solutions including:

- Advanced, flexible water treatment systems
- Environmentally friendly solutions
- Compliance with the most stringent industry standards and regulatory requirements

- Treating wide array of water sources, including seawater, brackish, surface, or grid water

The technology is applicable for power plants, oil and gas, mining, petrochemical and other industries as well as for small up to medium size municipalities.

The company has been more than 30 years on the market of municipal and industrial water, wastewater treatment solutions up to zero liquid discharge level. Skilled professionals with extensive knowledge in the field provide the projects with professional approaches to tailor the most efficient and cost effective solution for a specific client's need.

The company is seeking to collaborate with companies that can offer projects that require water or wastewater treatment as a solution. The company envisions various partnership types including a commercial agency to help with overseas representation, a distribution agreement to sell the company's capabilities, a franchise agreement, or a services agreement.

## Advantages and Innovations

Working closely with each customer, the company evaluates all aspects of each facility's requirements, offering numerous technical advantages and unique design features granting the customer cost-effective process solution and robust system performance. The company is also qualified under ISO (International Organisation for Standardisation) 9001, ISO 14001 and International Labour Organisation quality, environmental and safety assurance system. The following include main design advantages and efforts available:

- Tailor solution designed for specific customer's requirements
- Operation stability
- Equipment durability
- Ease of maintenance
- Minimizing plant energy consumption
- Maximizing plant recovery
- Minimizing chemicals and water consumption
- Minimum impact on the environment
- Space saving design
- Achieve a Zero Lost Time Accident (LTA) throughout the project
- Ensure that environment, health, and safety is an integral part of project planning
- Optimize capital expenditures and operating expenses

## Stage of Development

Already on the market

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## Keywords

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### Technology

10004001	Industrial Water Treatment
10004002	Municipal Water Treatment
10004003	Wastewater Recycling
10004004	Drinking Water
10004008	Water Resources Management

**Market**

08004003 Water treatment equipment and waste disposal systems  
09008002 Water, sewerage, chemical and solid waste treatment plants

**NACE**

E.36.0.0 Water collection, treatment and supply  
E.38.2.1 Treatment and disposal of non-hazardous waste  
F.42.9.1 Construction of water projects

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**Open for EOI :** Yes

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**Client**

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**Type and Size of Organisation Behind the Profile**

Industry SME 50-249

**Year Established**

1988

**Turnover**

50 - 100M

**Already Engaged in Trans-National Cooperation**

Yes

**Certification Standards**

ISO 9001  
ISO 14001

**Languages Spoken**

English  
Russian  
Hebrew

**Client Country**

Israel

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## Partner Sought

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### Type and Role of Partner Sought

The company is ready to consider the cooperation types as Commercial agency with the partner role to represent the company abroad.

Distribution services to sell the company abilities and methodological approach.

Franchise agency to offer the approach to potential franchisees. Services agreement offering the company service in solving the problems of the project found.

The type of Partner Sought –industry, engineering companies, trade companies, trade specialists

- The tasks to be performed by the partner sought - to offer projects, which need solutions in water and/or wastewater treatment to participate in.

### Type and Size of Partner Sought

251-500, SME 51-250

### Type of Partnership Considered

Distribution services agreement

Franchise agency agreement

Commercial agency agreement

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## Attachments

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Equipment2



Equipment3



Equipment



Facility