

Business Request

Brazilian manufacturer of equipment and solutions for the control of urban pests, seeks manufacturers of UV-A lamps for insect capture

Summary

A Brazilian company in rapid expansion, a retailer specialized in solutions for the control of urban pests, is looking for European manufacturers of UV-A lamps for insect capture, with power of 2x15 watts.

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Details

Description

Brazilian company founded in 2016 in the state of Minas Gerais is specialized in the marketing and distribution of products and solutions for the control and monitoring of urban pests.

Its commitment is to search for and develop innovative products, coupled with optimized distribution logistics for consumers and customers.

The company markets innovative solutions for the control of insects, rodents and pigeons and is interested in importing UV-A lamps to capture insects, with power close to 2x15 watts.

The companies' team is comprised of highly qualified professionals who undergo constant training programs to better serve their clientes with the highest quality and ethical standards.

Their clients in Brazil are multinational companies such as MC Donalds, Subway and Copenhagen Chocolates.

The company have importated UVA lamps from China and Germany, but due to the quality of Chinese lamps and the price of German lamps, they still looking for new suppliers.

The company is willing to import UV-A lamps from suppliers in Europe based on the general informations bellow:

- Operating Area: 45m²
- UV-A lamps: 2 x 15 Watts
- Consumption (KW / h): 0.032
- Glueboards ("): 17,2 x 6,05
- Dimensions Width x Length x Height ("): 7,07 x 22,2 x 6,7
- Voltage: Bivolt
- Structure: Stainless Steel.

Advantages and Innovations

The company is innovative and utilizes a personalized production method to bring exclusive ideas and solutions to the pest control industry.

The company uses an optimized distribution infrastructure and efficient logistics to provide outstanding service in Brazil and throughout Latin America.

The company offers a large variety of services, personalizing and streamlining the work, thus providing a special attention to each client.

The company is in process to get the ISO certification

Technical Specification or Expertise Sought

UV-A lamps to attract insects, with the power of 2x15 watts

Stage of Development

Already on the market

Keywords

Market

07004003	Home furnishing and housewares
07004004	Housewares
07004006	Garden and horticultural products
07004008	Other consumer products
07006	Other Consumer Related (not elsewhere classified)

NACE

G.47.5.4	Retail sale of electrical household appliances in specialised stores
G.47.7	Retail sale of other goods in specialised stores

Open for EOI : **Yes**

Dissemination

Send to Sector Group

Retail

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2016

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Portuguese

Client Country

Brazil

Partner Sought

Type and Role of Partner Sought

The company is willing to find suppliers of UV-A lamps for insect capture, with power of 2x15 watts. The ideal partner should offer a quality product, efficient and competitively priced.

The company have the following preferences for a potential partner:

1. Must have knowledge of environment and sanitation sector;
2. Competitive price;
3. Long term partnership.

The usual client of the company is the food and dairy industry.

It will be an advantage if the partner understands and speaks English and Portuguese.

Type and Size of Partner Sought

SME 11-50,SME <10,251-500,SME 51-250,>500

Type of Partnership Considered
Manufacturing agreement

Attachments

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