

Business Offer

Belgian company specialized in vegetarian meat replacement solutions is looking for distributors.

Summary

The Belgian company specialized in offering meat replacement solution into the (meat) market is looking for distributors and production under licence. By using local ingredients for the production of high quality and healthy food products, the company can offer industrial highly appreciated veggie hamburgers, schnitzel, pitta and other recognisable food elements. The target group are the flexitarians.

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Details

Description

A Belgian company founded in 2004 does the production of vegetarian & meat replacement products. The most important vegetarian meat replacers are falafel, meatballs, burgers, nuggets, schnitzel, tex-mex triangel, pita and gyros strips. Their most important customer is Colruyt in Belgium. They multiplied their volume by 3 since they took over the company mid 2014. This Belgian based company is looking for distributors in Europe. In order to expand their global sells the company is looking for foreign food distributors active in the healthy/vegetarian food sector, distribution services agreement, in addition to retailers for private label production under manufacturing agreement.

Advantages and Innovations

The products are based on innovative vegetables and new type of healthy and sustainable proteins, such as pea proteins. The vegetarian food components are healthy for the people and offer an answer to their concerns about the planet and animal care. The company has an open view to develop totally new meat replacement products on special request of customers. Their veggie is only sold in the private label market.

Technical Specification or Expertise Sought

Food market

Stage of Development

Already on the market

Comments Regarding Stage of Development

Always enhancing their products.

Profile Origin

Other

Keywords

Market

07003002 Health food

NACE

C.10.3.9 Other processing and preserving of fruit and vegetables
C.10.8.5 Manufacture of prepared meals and dishes

Open for EOI : **Yes**

Dissemination

Send to Sector Group

Agrofood

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2014

Turnover

<1M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English
Dutch
German
French

Client Country

Belgium

Partner Sought

Type and Role of Partner Sought

The company is looking for distributors and salesmen/points in the meat replacement industry. The product is an equal replacer of meat and wishes to offer his products as meat replacements. Another possibility is the production under licence in the partners country. The partner can manufacture the meat replacement elements under strict licence of the company for further distribution.

Type and Size of Partner Sought

SME 11-50

Type of Partnership Considered

License agreement
Manufacturing agreement
Distribution services agreement