

Business Request

A Chinese international trading company seeks chicken meat parts (mainly middle joint wings and chicken paws) from European market under a distribution agreement

Summary

The Chinese trading company is specialised in frozen food, wood, and red wine importing from overseas market and distributing them in China. The company is responsible for a long-term supply of frozen meat to some large meat and food factories in north China. According to the business development requirement, they are looking for chicken meat parts (mainly middle joint wings and chicken paws) from the European market. Potential cooperation could be via a distribution service agreement.

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Details

Description

This is a Chinese international trading company established in the year of 2000, with about 20 employees now. The company is engaged in importing frozen food, wood, and red wines from overseas market and distributing them in the Chinese market.

The company has several partnering meat food factories partners in a northern Chinese province. Some of their partners are large state owned companies. The Chinese company seeks high quality frozen meat food products from the European market and keeps long-term supply for their local food factory partners.

The company has got related nationally-recognized qualifications and health certificates. They have abundant experience in international trading business.

They are now seeking chicken meat parts (mainly middle joint wings and chicken paws) products from the European market. The company hopes to establish long-time cooperation with potential European partners under a distribution agreement.

Technical Specification or Expertise Sought

Ref: BRCN20190108001

1. Needed products: chicken meat parts (middle joint wings and chicken paws)
2. Quantity: around 70 containers per month
(50 containers of chicken middle joint wings, 20 containers of chicken paws)
3. Price: within USD 1,600 per ton
4. Package: 20kg per box ; 5kg per bag
5. Payment method: for the first cooperation, it is best to use the letter of credit payment.
6. Other requirement: the potential European partner is expected to have the frozen meat export experience and qualification as well as having passed China inspection and quarantine certification which can export the chicken parts successfully to China.
The Chinese company hopes to sign a long-term (from one to five years) cooperation agreement with European partners.

Keywords

Market

007003004 Food supplements/vitamins
05008002 Food and feed ingredients

Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2000

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Chinese

Client Country

China

Partner Sought

Type and Role of Partner Sought

The Chinese company seeks chicken meat parts (middle joint wings and chicken paws) suppliers from the European market. The Chinese company hopes English could be worked as a communication language.

Type and Size of Partner Sought

SME <10

Type of Partnership Considered

Distribution services agreement

Attachments



Chicken paws needed



Middle joint wings needed