

Business Offer

Company from Republic of Srpska region, Bosnia and Herzegovina, producer of sawn timber elements, wooden and prefabricated houses and various wooden accessories is looking for potential partners for joint venture or manufacturing agreements

Summary

The company from Bosnia and Herzegovina is engaged in the production of sawn timber elements, wall panels and floorboards, wooden and prefabricated houses, glued beams and elements and various wooden fittings (children's playgrounds, swings...). It is searching for potential business partners for joint investment or manufacturing agreements, in order to establish production and export to international markets.

Creation Date	13 November 2018
Last Update	22 January 2019
Expiration Date	23 January 2020
Reference	BOBA20181113002
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f6d1e772-5403-4889-95bb-b6fb83e0aec3

Details

Description

The company from Republic of Srpska, Bosnia and Herzegovina is producing sawn timber elements, wall panels and floorboards, wooden and prefabricated houses, glued beams and elements and various wooden fittings (children's playgrounds, swings...). Following types of wood are used in production: softwoods (fir, pine, spruce), hardwoods (beech, oak, acacia, lime, maple, ash, etc.). The annual technical sawmill capacities are 8.200 m³ of softwoods and 6200 m³ of hardwoods. Company owns drying kiln of 200 m³. Additional products are: wooden garages, summer houses, fences and playrooms.

Company is on the market since 1996.

The company's orientation is focused on the development of production capacity:

- primary wood processing,
- secondary wood processing (production of all types of wood elements),
- steaming and drying kiln for elements,
- production of panels of dried elements.

One of their premium products are glued laminated beams - it is a structural laminated wood

product, composed of several layers of selected lumbers, boned together with durable, moisture-resistant adhesives. It is ideal for applications as headers, beams, columns, rafters, curved arch where the stress rating properties are key consideration.

The company is searching potential business partners to internationalize its business in a form of joint-venture (looking for a partner to set up a new legal entity) or manufacturing (offering to manufacture certain products) agreement.

Advantages and Innovations

The company is established in 1996., firstly started production of sawn timber and later on final products. It's products are exporting to Austria, Italy, Germany, Switzerland, Romania markets. The company has it secret know-how regarding the production process. It also developed solid business infrastructure and network of both suppliers and byers.

Stage of Development

Already on the market

IPR Status

Secret Know-how

Profile Origin

Private (in-house) research

Keywords

Market

07004007	Mobile homes
07004008	Other consumer products

Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1996

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
Serbian

Client Country

Bosnia and Herzegovina

Partner Sought

Type and Role of Partner Sought

The company is looking for partners to establish international cooperation in a form of joint-venture (looking for a partner with resources to set up a new entity) or manufacturing agreement (offering to manufacture certain products).

Type: searching for potential partners to establish new entity and also offering its capacities to manufacture specific products.

Activity: business partners for joint investment or manufacturing from wood processing industry,

Role: organize marketing activities at foreign markets, transfer of production in their capacities or vice versa.

Type of Partnership Considered

Manufacturing agreement
Joint venture agreement